

Regent

**Accelerating
accessibility &
strengthening
healthcare...**

Company overview



We are a global research-driven pharmaceutical manufacturing company with an expanding distribution network focused on human and companion animal healthcare



We primarily focus on wider market reach by facilitating access to affordable and quality medicines



By building efficient distribution networks and sustainable supplier distribution partnerships, we make products available across geographies with a competitive edge

Regent

Company name

**Regent Global
DMCC**

Regent

Founded

2007



Headquarters

Dubai, UAE



Website

www.regent.co.ae



R&D facilities

1



Formulations developed

325+



State-of-the-art
manufacturing facility

2



Capabilities

**One-stop solution for
Lifecycle management of
Generic drug products**

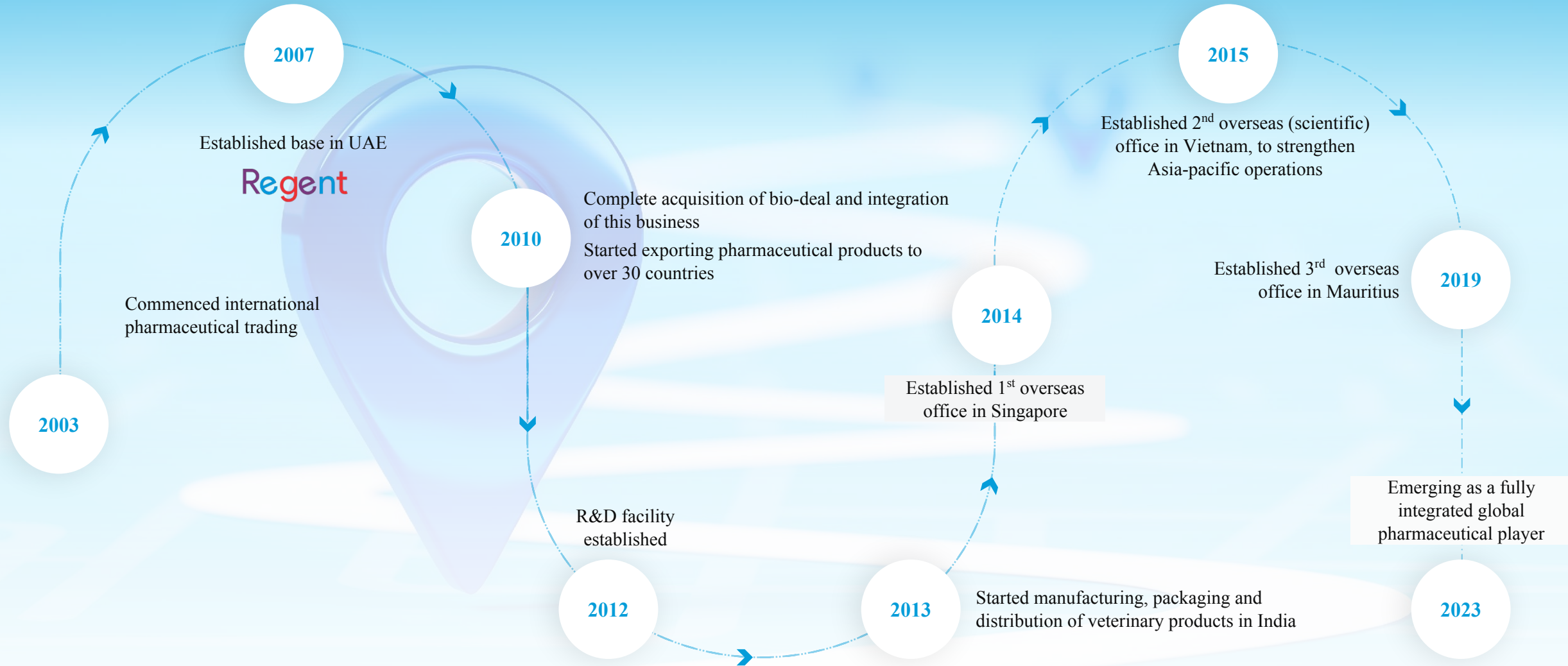
(Formulation to
Commercialization)

Geographical presence

30+ countries



Progressive journey



What we do



Regent



International Business
Development



Contract
Manufacturing



Out/In
Licensing



Marketing, Distribution &
Trading of products



Contract Research
& Development



Regulatory
Services

Marketing & Distribution of Pharmaceutical products

Facilitating access to healthcare and medication is our key objective

We are a global player who can respond to demand vs supply & ensure overall visibility with consistently improved outcomes.

Marketing



Awareness



Consideration



Acquisition



Sales



Service & loyalty

Regent

Distribution



Global commercial presence, with strength in emerging markets



Best in class Sales & Marketing teams locally through strategic partnership/our own



Wide network of Distributors throughout geographies



Well established Quality Management Systems



GDP Compliance

Serving healthcare with quality, affordability and trust...

Value proposition – marketing & distribution

Challenges



- Multiple small fragmented markets
- Expensive for size of the opportunity
- Lack of detailed market understanding
- Foreign exchange, Government and its compliance risk
- Brands follow a sequential multi-tier distribution structure
- Movement of goods is slow
- Longer Time To Market

Solution by Regent



- Small fragmented market can be consolidated at group level
- Blending best in global class middle and back office practice with best in local class marketing and sales
- Bypasses the conventional method of multiple supply chain partners
- Single point complete solution for partners across multiple jurisdictions
- Lower cost of capital through scale and integrated management
- Direct connection with Target group enables engagement and repeat purchase
- Shared managerial capacity at group level
- One point payment options

CRAMS – Contract Research & Manufacturing services

With an unwavering commitment to quality, state-of-the-art research, we are geared up to support, and accelerate the product development and manufacturing programs for our partner companies



Formulation and Development

- Target Identification
- NCE Research
- Drug Evaluation
- Drug Development
- Analytical Development
- Packaging development
- Quality Assurance
- Tech Transfer
- Licensing In/Out
- Regulatory services



Dosage

- Oral Solids
- Semi-solids
- Nasal Sprays/DPI/MDI
- Sterile s/Gels
- Other FDF's

Our state-of-the-art R&D Facility is located at Pune, certified by the Department of Science & Industrial Research (DSIR), India

Value proposition - CRAMS

Contract manufacturing is deeply embedded in the life sciences industry—and growth at speed.

More than 90%* of pharma and medical device company respondents plan to expand their use of CMOs, CPOs and CDMOs over the next three years. These are multiple benefits of engaging with us.



Regent

Better Resource Management

Outsourcing manufacturing, frees up or redirects valuable human and capital resources that can instead be focused on other strategic business activities



Focus on R&D and Innovation

We work as an extended arm of Pharma company and allow companies to grow exponentially and scale up fast



Time To Market

Strategically partnering with the CMOs helps in reducing the time to market



International business development

We have an experienced team of in-house experts in commercial strategy, regulatory and scientific affairs.

Our team offers project management support and valuable market knowledge & wants to be a preferred partner for our customers in all our markets

Provide complete solutions for all your needs

Marketing



Out/In Licensing



Generic/Branded Generic



Special Import & Distribution



Regulatory Services



Contract Research and Development



We are one stop shop with unparalleled sourcing strength and depth across products



Sourcing control

- ✓ Shortening the supply-chain and faster procurement
- ✓ Eliminating the layers of middlemen
- ✓ Global sourcing hubs, faster procurement



Manufacturing

- ✓ Unmatched standards at par with the global best practices
- ✓ Stringent focus on quality control
- ✓ Unmatched capability in pharmaceutical innovation and research



Distribution

- ✓ Partner Connections, globally
- ✓ Maximizing customer touch points with omni-channel
- ✓ Reliable and Flexible supply chain
- ✓ Single point complete solution for manufacturers across multiple jurisdictions



Last mile delivery

- ✓ Direct-to-customer model
- ✓ On-demand fulfillment

Orientation to providing the best quality cutting across all elements of the value chain

Multiple QC points till the very last mile

In-house team of Scientists & Experts

Internal quality check labs

Multiple Accreditations

Providing a *reliable, consistent & transparent* customer experience

Human product range

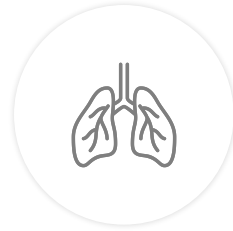
Our focus is on the development & commercialization of Human medicines in the following core therapeutic areas



Anti-infectives



Cardiovascular



Respiratory



Ophthalmology



Endocrinology



Immunology/
Hematology



Range of human products



Dry Powder Inhalers

- Formoterol fumarate 4.5/6/12 MCG
- Tiotropium Bromide
- Budesonide 100/200/320/400 MCG
- Formoterol Fumarate + Budesonide Powder for Inhalation 6 mcg + 200 mcg
- Formoterol Fumarate + Budesonide Powder for Inhalation 12 mcg + 400 mcg
- Fluticasone Propionate 100mcg & Salmeterol 50mcg powder for Inhalation
- Fluticasone Propionate 250mcg & Salmeterol 50mcg powder for Inhalation



Nasal Spray

- Xylometazoline
- Fluticasone Furoate
- Fluticasone Propionate
- Mometasone
- Calcitonin
- Desmopressin
- Zolmitriptan
- Tiotropium Bromide
- Xylometazoline 0.5 mg + Ipratropium 0.6 mg
- Azelastine Hydrochloride & Fluticasone Furoate
- Azelastine Hydrochloride & Fluticasone Propionate



Topical

- Clobetasol Propionate BP
- Fluticasone Propionate ointment
- Acyclovir Cream
- Adapalene gel
- Terbinafine
- Clotrimazole Cream

Products available with CTD Dossiers

Range of human products: Ophthalmic Range



Ointment

- Azithromycin Dihydrate Eye USP 10mg
- Erythromycin Eye USP 0.5% w/w
- Erythromycin Eye BP 10000 IU
- Glycerin Lubricating Gel BP 11.25% w/v
- Sodium Chloride Ophthalmic USP 6% w/w
- Ciprofloxacin Hydrochloride Eye USP 0.3% w/w
- Tetracycline Hydrochloride Ophthalmic USP 1% w/w
- Gentamicin Sulfate Ophthalmic USP 0.3% w/w
- Chloramphenicol Eye BP 1% w/w
- Ofloxacin Eye USP 0.3% w/w
- Acyclovir Eye BP 3%
- Lignocaine USP 2.5% , 5.0%
- Norfloxacin Eye Ointment USP 0.3% w/w
- Ciprofloxacin Hydrochloride Eye Ointment USP 0.3% w/w
- Tacrolimus Eye Ointment 0.3%
- Tacrolimus Eye Ointment 0.1%
- Moxifloxacin Hydrochloride Eye Ointment BP 0.5% w/w
- Cyclosporin Ophthalmic Ointment
- Sodium chloride 5 % ointment
- Tobramycin & Dexamethasone Ophthalmic Ointment



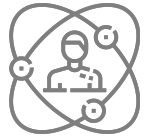
Gels

- Dexpanthenol Ophthalmic Gel USP 5% w/w
- Vitamin A Palmitate BP 10mg, Carbomer NF 3.5mg Ophthalmic Gel
- Ganciclovir Ophthalmic Gel USP 0.15% w/w
- Carbomer 974P eye gel 0.25 %
- Carbomer 980P eye gel 0.2 %
- Dexpanthenol Ophthalmic Gel USP 5% w/w
- Lidocaine Hydrochloride Gel BP 2% w/v
- Lidocaine Hydrochloride Gel BP 4% w/v
- Hydroxyethyl cellulose BP

Products available with CTD Dossiers

We are a healthcare company that is committed to lifetime health needs of pets as well

10+
Years of Experience



**Embrace
International
Presence**



49
Brands



87+
team members



Our veterinary products

Parasite Control & Pain Management	Joint, Heart & Liver Health	Eyes & Ears	Antibiotics	Skin care & Oral Care	Immunotherapy	Recovery & Renal Health	Wellness Range
<ul style="list-style-type: none"> Selamectin Fipronil Fipronil + (S)-methoprene Ivermectin + Pyrantel Pamoate Carprofen Meloxicam 	<ul style="list-style-type: none"> Glucosamine+ Chondroitin ++ Glucosamine+Collagen Peptide ++ Benazepril Pimobendan L-Carnitine +Taurine ++ Ursodeoxycholic S-Adenosyl methionine + Silybin A + B Liver Tonic 	<ul style="list-style-type: none"> Visioaid Cyclosporine Polyvinyl alcohol + Povidone Tacrolimus Multivitamin Drops Salicylic Acid MicrodasyN60 Eye & Ear Rinse 	<ul style="list-style-type: none"> Enrofloxacin Clindamycin Cephalexin Doxycycline Amoxicillin + Clavulanic acid Mupirocin Doxycycline Mupirocin + Fluticasone 	<ul style="list-style-type: none"> Uproot Ketoconazole Itraconazole Miconazole + Chlorhexidine Ketoconazole + Chlorhexidine Probiotic Dental Drops 	<ul style="list-style-type: none"> Cyclosporine Tacrolimus 	<ul style="list-style-type: none"> Bacillus coagulans SNZ 1969 ++ N-Acetylcysteine + Taurine Sevelamer carbonate Probiotic bacteria Herbal Kidney Health 	<ul style="list-style-type: none"> Herbal Appetizer Multivitamin And Amino Acid Herbal Immunity Booster



 [click here for more info](#)

Regent

Our Facilities



R&D center

We run pioneering projects at the cutting edge of drug development across all technologies and dosage forms. The R&D center is engaged in the formulation development of the below dosage forms



Dry Powder Inhalers
and Metered dose
inhalers



Nasal
Sprays



Oral solid dosages (IR,
DR, SR, CR, FC,
Capsules,
Bilayer, chewable)



Ointments (Topical and
sterile) and creams



Gels
(Sterile)



Malvern UK –
“Spraytec” for
Droplet size
measurement



Proveris USA-
“Sprayview” for
Plume Geometry
and Spray Pattern



Motic Digital
Microscope for
Foreign
Particulate Matter
analysis

R&D specialized equipment for DPIS & MDIS

Formulations developed

300+ Developed

20+ Contract projects

20+ Formulation in pipeline



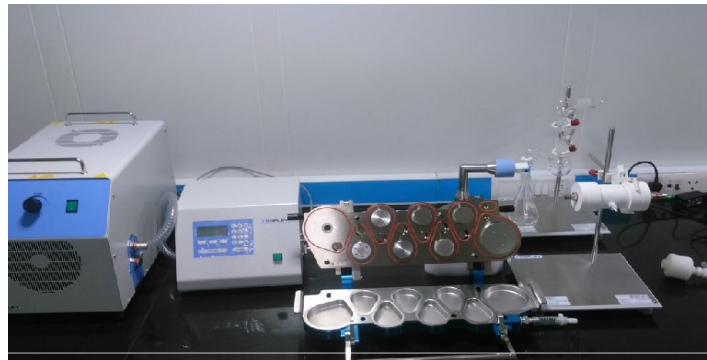
Can Crimper



Mfg. Vessel



Air Jet Mill



NGI for APSD (DPI /MDI) Testing



ACI for APSD (DPI/MDI) Testing

State-of-the-art manufacturing facility - with commitment to manufacturing excellence

A state-of-art formulation manufacturing facility complying with global regulatory norms

Plant 1

Location: Surendra Nagar, Ahmedabad



Capabilities

Nasal Spray and Nasal Drops

Puff Caps/Dry Powder Inhalation

Tablets (Uncoated, Film-coated, Sustained & Controlled Release, Bilayer, Chewable Tablets)

Capsules (General & Controlled Release)

Dry Powder for Oral Suspension

Semisolid dosage Forms (Creams, Gel and Ointments)

Regent

Russia - GMP



Ministry of Health - Nepal



National Drug Authority – Uganda



Tanzania Food & Drugs Authority



PIC/s - Ukraine



Pharmacy & Poisons Board – Kenya



WHO – GMP



Sri Lanka



Philippines



Health Canada



Republic of Ivory Coast



State-of-the-art manufacturing facility - commitment to manufacturing excellence

A state-of-art formulation manufacturing facility complying with global regulatory norms to manufacture

Plant 2 – Line 1

Location: *Tarapur, Maharashtra*



Capabilities

Line 1

Liquid Orals

Semisolid dosage Forms (Creams, Gel and Ointments)

Sterile Gel

Liquid External

Regent

Ghana FDA 	FOOD AND DRUGS AUTHORITY Your Well-being, Our Priority	NAFDAC Nigeria 
Chile 	Gobierno de Chile	Ethiopia Federal Democratic Republic 
Sri Lanka 	ජාතික ඖෂධ නියාමන අධිකාරිය National Medines Regulatory Authority	Myanmar – MOH 
Drug Administration & Control Authority of Ethiopia 	ዲ.አ.ቲ.ቲ. ሲ.አ.ቲ.ቲ. ሪ.አ.ቲ.ቲ. ሪ.አ.ቲ.ቲ. THE FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA ዲ.አ.ቲ.ቲ. የጠቅላይ ልማት ጽ/ቤት DRUG ADMINISTRATION AND CONTROL AUTHORITY OF ETHIOPIA	Libyan MOH 
Philippines 	Food and Drug Administration PHILIPPINES	Cambodia 
Pharmacy & Poisons Board – Kenya 	REPUBLIC OF KENYA	

State-of-the-art manufacturing facility - commitment to manufacturing excellence

A state-of-art formulation manufacturing facility complying with global regulatory norms to manufacture

Among the few units designed to meet EU norms for the manufacturing of sterile semi-solid dosage forms in the whole of Asia.

Plant 2 – Line 2

Location: *Tarapur, Maharashtra*



Capabilities

Sterile

Sterile ophthalmics/gels

Sterile Generals/gels

Sterile prefilled syringes (For external use)

Regent

World Health
Organisation
(GMP Certification)



SQA Services (USA)



Europe



Our USPs



Robust & Focused R&D



Global Manufacturing Capabilities



Regulatory and intellectual property (IP) expertise



Well established Global Commercial Partner Network



Experienced team

Corporate social responsibility

We believe that along with sustained economic action, environmental and social stewardship also being a key factor for holistic growth. Giving back to the society is a way to emphasize our commitment towards community



Humankind

- Vidyarthi sahayak samiti's new 250-bed student hostel exclusively for girls in Pune
- Mission helping 100 people... helped 131 prisoners to go to their hometown after the completion of their jail terms in UAE



Significant Contribution In The Education

- Contributed classroom projectors & computers to develop the technology infrastructure
- Making education accessible to rural students through our project “late shrimati shanta jadhav study centre”.



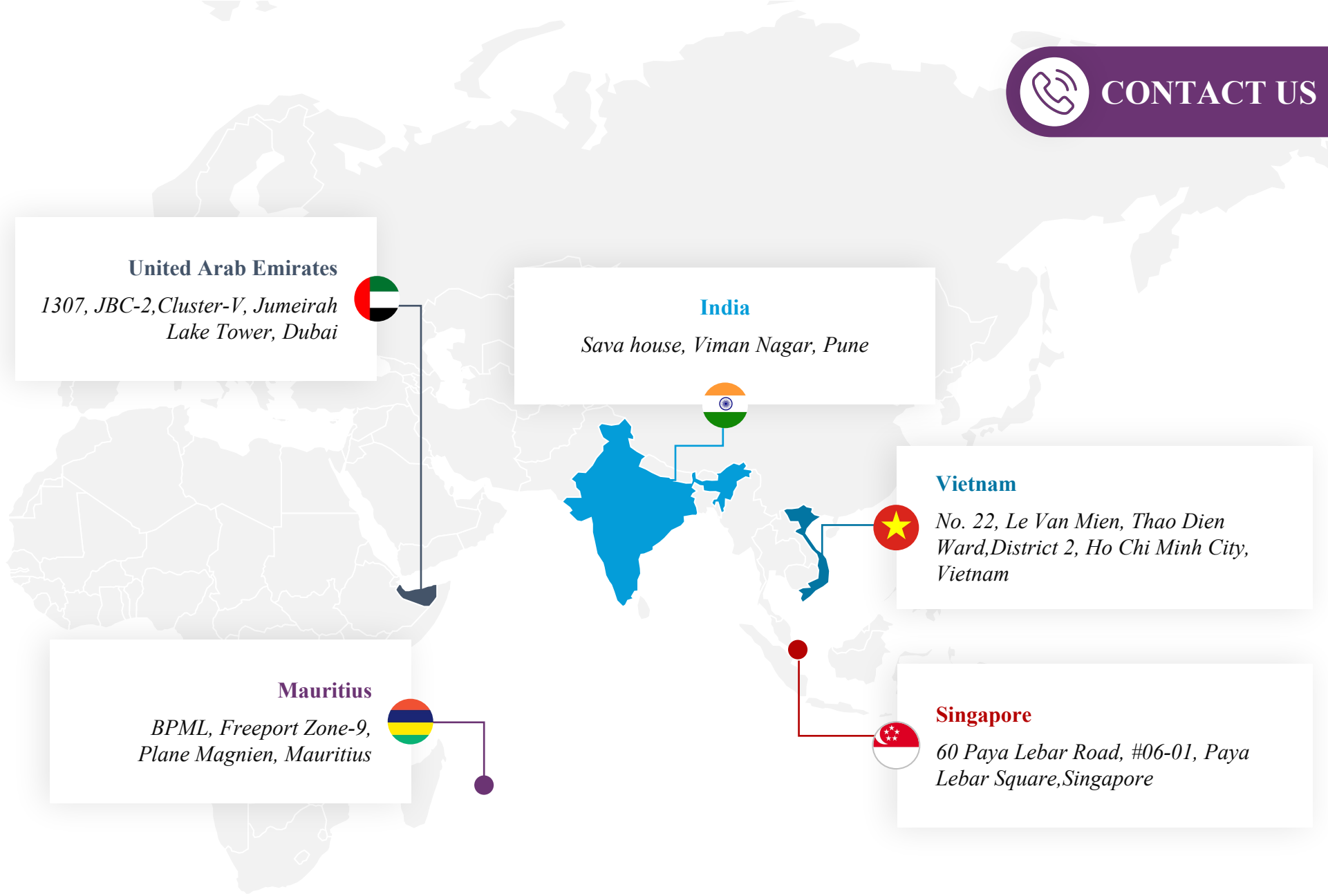
Making a Contribution In The Healthcare

- Developing the dialysis unit and pediatric ward at sassoon hospital in Pune, India, alongside rotary international





5+ Office Locations



Our Global presence





Thank you...

Setting a goal is not the main thing, it is deciding how you'll go about achieving it and staying with that plan."

Tom Landry



Regent

